

Chester Hurtado | Consulting CFO | San Francisco

Chester is a versatile CFO with extensive finance and management and operating experience in the following industries - Internet, Software, Subscription, Professional Services, Consumer Products, Retail, Manufacturing and Financial Services companies. Chester is also the founder of two companies, TradeWorks Management Services, accounting and finance consulting firm and Prescience Corporation, a math software application.

Chester is well regarded for his work helping tech startups raise capital, negotiate term sheets and finalize capitalization. His experience includes developing business plans, investor presentations, forecasts, budgets, cash flows, capital investments, and tax strategies. Chester has also deep experience in performance reporting and spotting trends and business issues that affect the execution of company goals. Chester works closely with the CEO, the BOD and senior management to present and communicate company-wide achievements and provide ideas on how to seize new opportunities and mitigate shortfalls.

Bio Highlights

Areas of Expertise

- Fundraising
- Investor Relations
- Business Forecasting and Budgeting
- Financial Reporting
- Global Consolidations
- IFRS
- Transfer Pricing
- Tax & Treasury
- Investments
- Cash & Credit Management
- Due Diligence
- Contract Negotiations
- Risk Management
- Mergers and Acquisitions

Industry Experience

- Consumer / Food & Beverage
- SaaS
- Healthcare
- Professional Services
- New Ventures
- Smart Manufacturing

Recent Engagements

- Vertosa, Inc.
- Xertica


Education & Professional Certifications

- MBA, Finance, University of California, Berkeley — Walter A. Haas School of Business (partially completed)
- BA, History — University of San Francisco

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