

Smarter Finance™

Steven Zausner | Consulting CFO | New York

Steve has more than 25-years of broad financial, operational and capital markets experience as an entrepreneur, C-suite executive, investor and advisor.

As an entrepreneur and operating executive, Steve has helped build, grow, and profitably exit several firms, and led the turnaround of a multi-billion-dollar division of a global bank. As an investor, he has sourced, analyzed, structured, and exited, or placed, more than \$10 billion in transactions, across many different industries, asset classes and geographies. As an advisor, Steve has helped dozens of startups and early-stage companies accelerate their dreams. An emerging market veteran, Steve has lived, worked in and/or completed transactions in more than 50 countries.

Steve has held senior leadership positions at Banco Santander, RoseTech Ventures, Goldman Sachs' Commodities Corporation and Vicis Capital, a \$6 billion investment fund, where he was Head of the London Office. He is also an Adjunct Professor in graduate-level finance and investments at Georgetown University's Walsh School of Foreign Service, and mentors start-ups through the CleanTech Open, Columbia University and several I-Corp technology transfer programs, incubators and accelerators.

Bio Highlights

Areas of Expertise

- Strategic Capital Raise
- Corporate Development/M&A
- Commercialization Strategy
- · Financial Modeling
- Planning & Analysis
- Foreign Markets Strategy
- Risk & Treasury Management

Industry Experience

- Fintech/Payments
- CleanTech/Energy
- Consumer/Media/Ad
- SaaS
- Al/Sensor/IoT
- Advanced Materials

Recent Engagements

- BNNT Materials
- Gourmet Growth

Education & Professional Certifications

- Master's in International Finance & Business, Columbia University (Dean's Scholar & International Fellow)
- Bachelor's in Politics, New York University (High Honors)

Hobbies

- Guitar
- Hiking

Contact

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Inquire

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