

Smarter Finance

Richard Deranleau | Consulting CFO | San Francisco

Richard comes to Burkland with over three decades of financial and operations experience in technology companies. He held numerous Chief Financial Officer positions, most recently for eASIC Corporation, a private, venture backed fabless semiconductor company headquartered in Santa Clara, CA where he was responsible for all Financial, Legal, Human Resources and IT functions. Richard partnered with the CEO and Board to complete a preferred financing round, file the Company's S-1 registration statement and amendments, and completed the Company's sale to Intel in August, 2018.

Prior to eASIC, Richard was SVP, Finance and CFO at Fujitsu America Inc., responsible for all Financial, Compliance and IT functions for the \$1.1B North American operating company of Fujitsu, Ltd. Before Fujitsu, Richard was the VP Finance and CFO for Brocade Communications Systems, Inc., a publicly traded Fortune 500 technology company. He also held finance positions at Tandem Computers and PWC.

His expertise includes experience with high-growth, venture-backed startups such as Polycom, Inc. where he was Vice President of Finance and Treasurer from its days as a start-up through the achievement of \$500 Million in Revenue. Richard has presented at numerous investor conferences in the US and Europe, as well as several CFO Roundtables in Silicon Valley.

Richard has an MBA from San Jose State University and a Bachelor of Science in Economics from Iowa State University.

Bio Highlights -

Areas of Expertise

- IPO Readiness
- Capital Raising
- M&A
- Scaling for Growth

Industry Experience

- SaaS
- Telecom
- Managed Service/Outsourced IT
- Hardware & Software

Recent Engagements

• TapClicks, Inc.

Education & Professional Certifications

- BS in Economics, Iowa State University
- MBA, San Jose State University
- CPA, State of California, Inactive

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